Honey Creek Resort State Park Variance Report February 2010

Operating Statistics:

Lodging revenue was short of expectations for the month. According to the Smith Travel research report, we achieved less than our share of the market index in Occupancy and we were slightly ahead of our competitive set in ADR (average daily rate).

When including the Cottages our revenue was up 2.5% when compared to February 2009, with a difference of \$2,464. Our competitive set saw a decrease in **revenue** of 1.7% for the month and Iowa properties decreased 5.4% year over year. Our average daily rate increased by 14.3% over last year while the average daily rate for our competitive set **decreased** by 1.1%.

The report includes only statistical data for cottages and lodge (RV's are not included): Honey Creek had an ADR of \$103.34 for an index share of 100.4%. We had occupancy of 26.0% for a market share index of 77.2%. Our RevPar for February was \$26.89.

Hotels in the state of Iowa ran 41.8% occupancy (down over 6.8% to 2009 numbers) and an ADR of \$68.75.

Group booking pace remained strong in February with 929 room nights booked for future dates. Our reservationist took 1,647 reservations equating to 2,396 room nights and \$313,289 in revenue. There are 4,692 room nights remaining on the books for the fiscal year accounting for more than \$643,600 in room revenue. Gift card sales for the month topped \$3,700.

Rooms Department:

The Lodge and Cottages combined revenue of \$100,992, compared to \$98,087 last year, with 969 rooms occupied compared to 1,080 last year. The lodge ADR was \$93.20 with group business accounting for 16.7%, and leisure business accounting for 82.6%.

The cottages had an average daily rate of \$162.95. The market mix of the cottage revenue was 27.7% from the one bedroom cottages, 35.4% for the two bedroom and 36.9% from the four bedroom cottages.

The RV park is closed for the season.

Payroll during the slower months continues to be affected by much shorter stays with most guests reserving only one or two nights. The average length of stay in February was similar to other winter months at 1.16 nights.

Housekeeping payroll includes the housekeeping and laundry staff, housekeeping supervisor, inspectors and public space staff. Staff time for these positions was budgeted

at \$12.13 per occupied room and was \$12.85 for February. This expense continues to improve despite the trend for shorter guest stays.

Housekeeping payroll was over in the cottages by \$146, which also reflects the shorter average stay.

All other rooms expense accounts were within with budgeted expectations.

Gift shop revenues were \$518 less than budget and \$343 less than last year. Cost of sales was 62.7% with a budget of 50% and payroll expense was slightly over budget but \$238 less than last year. This resulted in a department profit of \$230 for February.

Food and Beverage:

The resort F & B revenue was less than budgeted, and down \$13,971 from last year. We continue to control cost and net income for the department was \$7,360 better than in 2009.

Banquet food, beverage and meeting room revenue was \$18,366 compared to \$11,541 last February. The Lakeshore Grille served 1,215 fewer guests with food and beverage revenue of \$66,974, down \$20,445 from last year.

Food costs, not including meeting room and other revenue were 37.0% of sales; this is compared to a budget of 34.4%. Chef continues to keep this cost close to budget during the slower winter months.

The beverage cost percentage for the month was 35.7% compared to a budget of 28.8%. We will monitor cost closely in March to be sure that we continue to keep this under control.

Payroll and related expenses were 66.8% compared to 67.2% last February.

Water Park:

Waterpark pass sales were very close to budget in February, missing the mark by only \$78. Food and Beverage revenue in the water park exceeded budget by \$160. Although payroll was \$1,602 over budget it was \$3,142 less than February 2009. Chemicals and guest supplies reflect purchases that will last one month. Guest supply expense is in line for the year, but chemicals continue to cost more than anticipated. The net income for the waterpark was off by \$2,293 but \$612 better than last year.

Administrative and General:

Administrative and general payroll was \$2,382 over budget due to employee health insurance. This was a onetime occurrence and the bill was for coverage for a new employee from December through February.

Credit card commissions of \$4,376 reflect the January transaction fees invoiced in February. The expense is \$1,184 over budget and reflects deposits for the upcoming season as well as February revenues.

Computer expense includes quarterly charges from Agilysys as well as a \$960 expense associated with our boat rental booking software. Travel and meals expenses are over budget by a combined total of \$883 due to travel to Des Moines for state meetings.

Payroll processing expense includes the year end w-2 processing fee for 329 employees.

Property Operations/Maintenance:

The maintenance department payroll includes the lodge, restaurant, cottages, and landscaping staff. Payroll for the month was \$196 over budget.

Energy Costs reflect the adjusted rate for electricity that was increased in June by Chariton Valley Electric. The electric use by the cottages contributed to the use of 318,000 kwh for this year compared to 115,400 last February, with the expense exceeding the budget by \$8,775.

Propane expense was \$5,034 over budget. February was an unusually cold month and cost should be more in line with expectations in the future.

Golf:

The revenues at the Preserve were \$6,803 for February, just \$197 less than budgeted.

In February, as part of our advertising campaign for early season golf, we participated in the Kansas City Golf Show. Attendance was up and the response was positive. With our new and affordable Stay and Play packages established, we anticipate some good play from this market. In March, we will attend the Iowa Deer Classic and the Minnesota Golf Show. We anticipate a good response from both venues as better weather nears. GPS, Season Pass, and Punch Card sales continue to be a positive way to generate revenue during the off season. YTD Sales of these three items are currently at \$27,270 compared to \$24,300 budgeted and Last YTD of \$3,269. With scheduled payments due in March, we anticipate revenues in these areas to be on or exceed budget.

We will continue to be diligent in our ability to monitor and control payroll proportionately compared to revenues. We limited staffing over the offseason and will stagger new employee start times as the season starts. We did not attend a training seminar scheduled this month saving \$2,834 in travel expense.

Sales and Marketing:

Packages advertised in February included Family Winter Getaway one night stay, this package accounted for 152 room nights with revenue of \$23,625.40. Family Fun 3-night Getaway attributed to \$2,995.86 in revenue and 11 room nights. Standard Romance package had 13 room nights and \$2,593.80 in revenue and the Romantic Massage Package accounted for 13 room nights in February and \$4,829.60 in revenue. Our different room packages in February accounted for a total of \$34,044.66 in revenue.

Honey Creek also ran a special local rate valid on Friday's only in February that attributed to 123 rooms sold and \$8,127.84 in revenue.

Many distribution channels were used to advertise the packages including; Des Moines Register, datebook, local newspapers, Momslikeme.com. Other distribution channels used to promote the packages were Facebook, email blasts, and Honey Creek website. Spring break package information was submitted to the Iowa Tourism office to post on traveliowa.com.

Special promotions and events held at the resort in February included Ladies Night. Ladies Night was well attended by 165 women. The resort had 16 guestrooms booked from this event and \$3,680.00 in revenue from food and beverage. The marketing distribution channels used to promote this event was local newspapers, Facebook, email blast and the Honey Creek website. Flyers were also distributed locally and an article ran in the Daily Iowegian about the upcoming event. The resort also started promotions for A Honey of a Quilt Show taking place in March.

Additional advertising included banner ads on Iowa Hawkeye's website, Juice bridal Publication, Iowa Bridal Planner, Ottumwa Bridal Planner and Monroe County Guide. A hunting package ad was placed in The Iowa Sportsman and hunting flyers were distributed at all tradeshows to date.

Radio advertising was placed on the Clear Channel radio network promoting spring break and winter packages. Honey Creek also ran promotions on KIIC and KMGO.

Rathbun Lakeshore Grille promoted a Super Bowl Sunday special and menu taste test featuring new menu items to appear on the new menu. The distribution channels used were local newspapers, radio and local email blast. The new menu engineering is in the final proofing stages and will be finalized the first week of April. The Valentine's Dinner for Two had 29 covers at \$79.00 each, this special was promoted through local distribution channels. Promotions for a seafood buffet on Fridays in March as well as the Jazz, Blues and Brews event being held March 12th – 14th were advertised on the website, email blasts and local newspaper.

The Preserve will be featured on the Iowa Golf Magazine Front Cover with editorial about the course. Ads were also placed in Midwest Meeting Resort & Golf Spring Issue promoting the resort and golf course.

The sales department had another busy month. Cora exhibited at Bridal Show with Marsha in Independence, MO February 14th, and helped with Ladies' Night February 19th. Marsha exhibited at Bridal Show in Independence, MO February 14th and presented Honey Creek Resort at the monthly Centerville Chamber Meeting. Wendy joined the team full time in February. She assisted with setup and exhibited at Pheasant Fest February 25th & 26th. Liz Attended the Marketing Meeting in Des Moines February 16th. She also assisted with setup and Exhibited at Kansas City Golf Show February 18th, 19th, 20th, 21st and at Pheasant Fest February 25th & 26th.

90-Day Outlook:

March: Occupancy on the books in the lodge is 41.2%, and the average daily rate is \$98.84. The cottages have approximate occupancy of 27.6% on the books and an ADR of \$194.26.

April: Currently we have forecasted occupancy of 39.0% in the lodge and 25.8% in the cottages. We currently have an ADR of \$80.60 in the lodge and \$235.84 in the cottages.

May: Currently we have forecasted occupancy of 40.0% in the lodge and 35.0% in the cottages. We currently have an ADR of \$81.34 in the lodge and \$273.90 in the cottages.

Iowa Department of Natural Resources Honey Creek Resort State Park Comparative Financial Statements

February 28, 2010

Property Management by: CENTRAL GROUP MANAGEMENT LLC



Honey Creek Resort State Park

Operating Statistics For the Eight months ending February 28, 2010

CURF THIS YEAR	RENT MONTH BUDGET L	I _AST YEAR		Y THIS YEAR	EAR TO DAT	TE LAST YEAR
			LODGE OCCUPANCY STATISTICS:			
\$93.20	\$88.77	\$90.36	AVERAGE DAILY RATE	\$105.50	\$105.80	\$91.76
28.2%	30.5%	36.7%	PERCENT OF OCCUPANCY	41.4%	46.7%	32.5%
797	897	1,054	TOTAL ROOMS SOLD	9,952	11,925	5,288
828	897	1,080	TOTAL ROOMS OCCUPIED	10,574	11,925	5,570
			ADR BY MARKET SEGMENT:			
\$89.00	\$0.00	\$54.50	CORPORATE	\$95.93	\$0.00	\$70.76
\$91.68	\$81.00	\$82.02	GROUP	\$96.13	\$103.90	\$83.18
\$93.54	\$91.00	\$91.51	TOURIST/OTHER	\$116.94	\$107.35	\$98.89
			MARKET MIX PERCENT:			
0.7%	0.0%	0.7%	CORPORATE	12.5%	0.0%	13.0%
16.7%	22.0%	9.3%	GROUP :	42.4%	45.0%	22.2%
82.6%	78.0%	90.0%	TOURIST/OTHER	45.2%	55.0%	64.8%
31	0	26	COMPLIMENTARY ROOMS	622	0	282
3.2	1.9	1.7	NUMBER OF GUEST/ROOM SOLD	3.0	2.0	1.5
\$26.25	\$27.08	\$33.19	REVENUE PER AVAILABLE ROOM	\$43.72	\$49.45	\$29.86
		<u>C</u>	COTTAGE OCCUPANCY STATISTICS	<u>):</u>		
\$162.95	\$188.73	\$0.00	AVERAGE DAILY RATE	\$258.78	\$260.22	\$0.00
18.0%	24.2%	0.0%	PERCENT OF OCCUPANCY	39.7%	42.0%	0.0%
141	190	0	TOTAL COTTAGES SOLD	2,701	2,858	0
5,157	6,500	6,372	RATHBUN LAKESHORE GRILLE NUMBER OF COVERS	70,018	78,391	38,343
\$8.53	\$8.50	\$8.28	DINING AVE COVER - BREAKFAST	\$8.46	\$8.50	\$8.33
\$9.53	\$12.00	\$10.32	DINING AVE COVER - LUNCH	\$10.05	\$11.45	\$10.59
\$12.63	\$15.00	\$13.48	DINING AVE COVER - DINNER	\$11.10	\$13.75	\$12.10
			BANQUETS			
867	1,525	799	NUMBER OF COVERS	22,948	22,080	8,187
\$10.39	\$11.75	\$11.25	BANQUET - BREAKFAST	\$9.67	\$11.70	\$11.56
\$4.23	\$4.75	\$3.26	BANQUET - BREAKS	\$4.34	\$5.00	\$3.49
\$9.42	\$13.50	\$14.30	BANQUET - LUNCH	\$13.67	\$13.00	\$13.46
\$22.23	\$23.00	\$25.97	BANQUET - DINNER	\$25.55	\$22.15	\$22.51

ASSETS

	OPERATIONS	RESERVES	COMBINED
Current Assets			
Cash			
House Banks & Petty Cash	7,000	0	7,000
Petty Checking Account	3,000	0	3,000
Depository Account	52,085	0	52,085
Operating Account	27,607	0	27,607
Receivables, Inventory, Prepaids			
Direct Bill Accts Receivable	5,999	0	5,999
Guest Ledger	9,779	0	9,779
Accounts Receivable - Other	1,100	0	1,100
Inventories - Food	23,479	0	23,479
Inventories - Beverage	15,903	0	15,903
Inventories - Smallwares	2,798	0	2,798
Inventories - Rooms	286	0	286
Inventories - Gift Shop	13,293	0	13,293
Inventories - Pro Shop	29,591	0	29,591
Inventories - Waterpark	3,734	0	3,734
Prepaid Exp - Insurance	65,926	0	65,926
Prepaid Exp - Work Comp	6,933	0	6,933
Prepaid Expenses - Other	11,713	0	11,713
Total Current Assets	280,227	0	280,227
Debt Service Reserve	0	47,797	47,797
Operating Reserve	0	290,010	290,010
Total Other Assets	0	337,807	337,807
Property & Equipment	0	0	0
Furniture Fixtures & Equipment	6,919	0	6,919
Net Property & Equipment	6,919	0	6,919
Total Assets	287,146	337,807	624,953

LIABILITIES AND CAPITAL			
	OPERATIONS	RESERVES	COMBINED
Current Liabilities			
Accounts Payable	199,670	0	199,670
Advance Deposits from Guests	502,600	0	502,600
Gift Certificates - Unredeemed	141,179	0	141,179
Management Fees Payable	18,500	0	18,500
Taxes Payable - Sales Tax	20,740	0	20,740
Accrued Banquet Gratuities	0	0	0
Accrued Interest Payable	1,136,637	0	1,136,637
Accrued Payroll Payable	74,740	0	74,740
Accrued Workers' Compensation	0	0	0
Total Current Liabilities	2,094,065	0	2,094,065
Long-Term Liabilities		the state of the s	
Total Long-Term Liabilities	0	0	0
Total Liabilities	2,094,065	0	2,094,065
Capital			
Pre-opening Funds	30,000	0	30,000
FF & E Budget/Inventory	83,665	0	83,665
Debt Service Reserve	709,946	47,797	757,743
Operating Reserve	211,538	288,462	500,000
Retained Earnings	(1,720,652)	1,548	(1,719,104)
Net Income	(1,121,416)	0	(1,121,416)
Total Capital	(1,806,919)	337,807	(1,469,112)
Total Liabilities & Equity	287,146	337,807	624,953

ASSETS

	THIS	YEAR	LAST YEAR
Current Assets			
Cash			
House Banks & Petty Cash		7,000.00	4,090.00
Petty Checking Account		3,000.00	4,750.00
Depository Account		52,084.93	38,097.17
Operating Account		27,607.33	2,000.00
Receivables, Inventory, Prepaids			
MC & Visa Accts Receivable		0.00	359.89
Direct Bill Accts Receivable		5,998.67	24,959.84
Guest Ledger		9,779.18	11,027.63
Accounts Receivable - Other		1,100.00	0.00
Inventories - Food		23,479.00	22,969.20
Inventories - Beverage		15,903.00	13,816.20
Inventories -China, Glass, Etc		2,798.00	0.00
Inventories - Rooms		285.80	0.00
Inventories - Gift Shop		13,293.00	11,518.81
Inventories - Pro Shop		29,591.00	37,920.54
Inventories - Waterpark		3,734.00	2,143.71
Prepaid Exp - Insurance		65,926.41	53,258.00
Prepaid Exp - Worker's Comp	-	6,933.00	0.00
Prepaid Expenses - Other		11,713.48	 19,156.01
Total Current Assets		280,226.80	246,067.00
Property & Equipment			
Furniture Fixtures & Equipment		6,919.27	 11,130.20
Net Property & Equipment		6,919.27	11,130.20
Other Assets			
Net Other Assets		0.00	0.00
Total Assets	\$	287,146.07	\$ 257,197.20

LIABILITIES AND CAPITAL

Current Liabilities				
Accounts Payable	\$	199,670.14	\$	258,654.17
Advance Deposits from Guests		502,599.99		306,040.46
Gift Certificates - Unredeemed		141,178.70		104,103.25
Management Fees Payable		18,500.00		15,300.00
Taxes Payable - Sales Tax		20,739.51		20,032.00
Accrued Banquet Gratuities		0.00		177.85
Accrued Interest Payable		1,136,637.00		376,872.00
Accrued Payroll Payable		74,739.89		60,106.32
Accrued Workers' Compensation	_	0.00	_	10,542.00
Total Current Liabilities		2,094,065.23		1,151,828.05
Long-Term Liabilities	****			
Total Long-Term Liabilities		0.00		0.00
Total Liabilities		2,094,065.23		1,151,828.05
Capital				
Pre-opening Funds		30,000.00		30,000.00
FF & E Budget		83,664.93		83,664.93
Debt Service Reserve		709,946.00		0.00
Operating Reserve		211,538.28		86,407.00
Retained Earnings		(1,720,652.35)		0.00
Net Income	_	(1,121,416.02)	_	(1,094,702.78)
Total Capital	<u>.</u>	(1,806,919.16)	_	(894,630.85)
Total Liabilities & Equity	\$	287,146.07	\$	257,197.20
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Honey Creek Resort State Park Summary Income Statement For the Eight Months Ending February 28, 2010

Percent	39.11 0.00 41.14 8.43 1.32 4.89 4.70 0.01	100.00	16.56 0.00 48.75 6.54 1.50 7.61 14.94	97.27	2.73	14.02 14.33 7.30 10.68	46.32	(43.59)	5.81 5.09 28.60	39.50	(83.09)	28.60	
Year to Date Last Year	515,265 0 0 542,025 111,130 17,439 64,406 61,899 140 5,232	1,317,536	218,182 0 642,277 86,143 19,768 100,244 196,847 18,088	1,281,549	35,987	184,655 188,812 96,144 140,709	610,320	(574,333)	76,500 66,997 376,872	520,369	(1,094,702)	376,872	(717,830)
Year to Date Variance	(136,755) (44,754) (257,290) (73,974) (6,561) (59,769) (206,050) (1,042)	(811,513)	6,371 19,836 (220,630) (73,918) 10 (5,839) (88,559)	(362,514)	(448,999)	30,040 50,117 (4,391) 51,304	127,070	(576,069)	841 0	841	(576,910)	0	
Year to Date Budget	1,262,693 743,717 1,367,412 288,203 45,010 148,215 575,031 1,131 79,956	4,511,368	369,782 73,103 1,259,927 207,853 35,777 159,362 481,993 35,772	2,623,569	1,887,799	302,072 428,286 187,628 226,080	1,144,066	743,733	148,000 129,900 1,010,344	1,288,244	(544,511)	1,010,344	465,833
Percent	30.43 18.89 30.00 5.79 1.04 2.39 9.97 0.00	100.00	10.17 2.51 28.09 3.62 0.97 4.15 10.63	61.11	38.89	8.98 12.93 4.95 7.50	34.36	4.53	4.00 3.53 27.31	34.84	(30.31)	27.31	
Year to Date This Year	1,125,938 698,963 1,110,122 214,229 38,449 88,446 368,981 89 54,638	3,699,855	376,153 92,939 1,039,297 133,935 35,787 153,523 393,434	2,261,055	1,438,800	332,112 478,403 183,237 277,384	1,271,136	167,664	S 148,000 130,741 1,010,344	1,289,085	(1,121,421)	1,010,344	(111,077)
PEXTENITIES	Room Cottage Cottage Food Beverage Gift Shop Buccaneer Bay Waterpark The Preserve - Golf Cother) Total Revenue	DEPARTMENTAL COSTS AND EXPENSES 66 Room 100 Cottage 1.1 Food 36 Beverage 83 Gift Shop 1.9 Waterpark 2.3 Golf 7.7 Telephone	3 Total Dept Costs & Expense	7 Operating Dept Income	UNDISTRIBUTED EXPENSES Administrative & General Sales & Marketing Property Operation/Maintenance Energy	7 Total Undistributed Expenses	00) Income Bf Mgmt Fee & Fixed Chg	MANAGEMENT FEES AND FIXED CHARGES 7.18 Management Fees 6.40 Rent, Prop Tax & Insurance 8.98 Interest	5 Total Mgmt Fee-Fixed Charges	(133.56 Net Income Before Taxes	BOND FUND INTEREST Bond Interest Accrued	Net Operating Income
Percent	46.05 0.00 37.23 8.00 1.45 6.48 0.43 0.00	100.00	17 0 0 47 47 6 6 1 1 10 10	94.13	5.87	18.49 24.06 8.03 16.30	66.87	(61.	43	72.56		58.98	
Current Month Last Year	\$ 98,087 0 0 79,302 17,042 3,084 13,808 920 0	213,006	37,627 0 100,354 13,548 3,890 19,572 21,783 3,722	200,496	12,510	39,380 51,243 17,103 34,716	142,442	(129,932)	15,300 13,626 125,624	154,550	\$ (284,482)	\$ 125,624	(158,858)
Current Month Variance	(1,610) (12,885) (12,885) (43,045) (8,062) (518) 447 (197) (90)	(65,821)	(1,058) 474 (28,277) (1,450) 376 2,740 (3,004) (633)	(30,832)	(34,989)	6,282 (15,079) 1,933 14,069	7,205	(42,194)	(200)	(200)	(41,994)	0	
Current Month Budget	79,627 35,860 112,410 21,070 3,259 10,596 7,000 90	270,522	32,408 5,960 110,073 12,223 2,135 13,455 17,016 4,597	197,867	72,655	27,513 54,793 19,516 27,600	129,422	(56,767)	18,500 18,000 126,293	162,793	(219,560)	126,293	(93,267)
Percent	38.11 11.22 33.89 6.35 1.34 5.39 3.32 0.00	100.00	15.32 3.14 39.96 5.26 1.23 7.91 6.85	81.60	18.40	16.51 19.40 10.48 20.36	66.74	(48.34)	9.04 8.70 61.70	79.43	(127.77)	61.70	
Current Month This Year	78,017 22,975 69,365 13,008 2,741 11,043 6,803 0	204,701	31,350 6,434 81,796 10,773 2,511 16,195 14,012 3,964	167,035	37,666	33,795 39,714 21,449 41,669	136,627	(98,961)	18,500 17,800 126,293	162,593	(261,554)	126,293	(135,261)

Honey Creck Resort State Park Summary Income Statement For the Eight Months Ending February 28, 2010

Year to Date Last Year	27,377 (11,934) (22,747)
Year to Date Budget	50,880 8,388 (6,141)
Year to Date This Year	41,72 8 1,891 (12,648)
	STATISTICS Total Revenue PAR Income before Fixed Chgs PAR Income Before Income Tax PAR
Current Month Last Year	24,344 (14,849) (32,512)
Current Month Budget	24,408 (5,122) (19,810)
Current Month This Year	18,469 (8,929) (23,599)

Percent	9.92 19.95 69.32 0.81	100.00	0.00 2.93 9.17 0.41 1.34 1.39 1.27 2.89 1.50	35.49	0.00 1.37 0.18 0.09 0.23 0.05 0.76 0.53 0.05 0.05 0.05 0.05 0.00 0.05 0.00 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	
Year to Date Last Year	51,089 102,816 357,178 4,182	515,265	0 15,091 47,272 2,129 46,865 6,926 7,142 13,333 6,538 14,786 15,088	182,885	7,074 944 484 1,194 483 2,597 3,936 11,955 2,743 304 250 588 0 35,297 297,083 Mear to Date Last Year	10,101
Year to Date Variance	126,531 (126,977) (145,809) 9,500	(136,755)	1,286 (954) 19,013 (3,737) (2,007) (7,196) (3,057) 547 (328) 1,076 (472) 2,062	6,233	0 145 0 (338) (2,067) 1,142 2,725 (332) (504) 382 382 323 (1,052) (1,052) 1138 (143,126)	
Year to Date Budget	0 557,628 704,183 882	1,262,693	17,500 19,012 57,734 17,316 52,828 26,853 11,549 20,532 18,674 25,998 25,332 21,302	314,630	28 10,124 0 358 2,981 1,140 4,225 3,275 1,8610 5,005 5,783 1,192 1,192 1,000 1,431 892,911 892,911	10,030
Percent	38.25 49.59 0.92	100.00	1.67 1.60 6.82 1.21 4.51 1.75 0.75 1.63 2.40 2.20	28.50	0.00 0.91 0.00 0.00 0.08 0.20 0.62 0.62 0.64 0.64 0.01 0.01 0.01	
Year to Date This Year	126,531 430,651 558,374 10,382	1,125,938	ES 18,786 18,058 76,747 13,579 50,821 19,657 8,492 21,079 18,346 27,074 24,860 23,364	320,863	28 10,269 0 20 214 2,282 6,950 2,943 18,106 5,387 6,106 1,214 824 107 55,290 749,785 16,085	10,003
ROOMS SCHEDULE	REVENUE Corporate Group Tourist/Other Other	Total Revenue	PAYROLL & RELATED EXPENSES Salary Rooms Division Director Salaries & Wages - Front Supry Salaries & Wages - Front Desk Salaries & Wages - Reservation Salaries & Wages - Rm Attend Salaries & Wages - Rm Inspect Salaries & Wages - Rm Inspect Salaries & Wages - Hsk Supry Salaries & Wages - Activities Salaries & Wages - Activities Salaries & Wages - Public Space Payroll Taxes Employee Benefits	Total P/R & Related Expense	OTHER EXPENSES Commissions - Travel Agent Cable/Satellite Television Contract Cleaning Laundry & Dry Cleaning Linen Lobby Decorations Reservations Supplies - Cleaning	Koom Kevenue rak
Percent	0.44 8.36 90.68 0.51	100.00	0.00 2.73 7.98 0.84 6.25 1.08 2.55 1.71 3.47 0.71	31.45	0.00 1.26 0.03 0.06 0.85 0.00 0.44 0.94 0.042 0.00 0.00 0.05 0.05 0.05 0.06 0.07 0.07 0.06 0.07 0.06 0.06 0.07 0.06 0.06	
Current Month Last Year	436 8,202 88,950 499	98,087	2,680 7,829 822 6,127 1,523 1,056 2,500 1,675 3,406 2,532	30,844	1,234 32 61 838 0 433 926 1,625 408 0 50 711 0 6,783 Current Month Last Year	11,210
Current Month Variance	534 (3,327) 332 851	(1,610)	0 1,118 (397) 262 32 141 0 (637) (672) (174) 860	(483)	0 21 0 0 (27) (224) (224) 113 (195) 265 (359) (90) (100) (103) (103) (575) (552)	
\circ						
Current Month C Budget	0 15,979 63,648 0	79,627	2,500 5,376 2,016 3,943 1,211 829 2,583 2,464 2,310 2,311 2,039	27,582	1,281 0 27 224 0 525 224 1,524 1,524 314 319 90 150 108 0 4,826 47,219	9,100
	0.68 0 16.22 15,979 82.01 63,648 1.09 0	100.00	0.00 1.90 8.32 2.08 5.39 5.39 1.24 8.29 3.31 2.34 2.34 2.464 2.10 2.74 2.74 2.039	34.73 27,582	0.00 0 1.67 1,281 0.00 27 0.00 27 0.00 224 0.00 525 0.44 224 1.70 1,524 0.74 314 0.00 90 0.00 90 0.00 150 0.00 150	9,100

Percent		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
Year to Date Last Year		0 0 0	0	0000	0	00		0	00	00	0 0	0	0	Year to Date Last Year	0 0
Year to Date Variance		(16,474) (12,250) (16,030)	(44,754)	20,109 458 1,924 375	22,866	(400)	(2)	4,169	(234)	(110)	329 (1,830)	(3,030)	(64,590)		
Year to Date Budget		111,558 297,487 334,672	743,717	24,606 13,129 3,585 3,601	44,921	400	666	6,260	533	2,000 4,000	2,000	28,182	670,614	Year to Date Budget	2,858 260
Percent		13.60 40.81 45.59	100.00	6.40 1.94 0.79 0.57	9.70	0.00	0.09	1.49	0.04	0.00	0.05	3.60	86.70		
Year to Date This Year		95,084 285,237 318,642	698,963	44,715 13,587 5,509 3,976	67,787	0	,,100 664 7,211	10,429	299	3,890	329	25,152	606,024	Year to Date This Year	2,701
ta	COTTAGE SCHEDULE	REVENUE O Cottage Rental - 1 Bedroom Cottage Rental - 2 Bedroom O Cottage Rental - 4 Bedroom	0 Total Revenue	PAYROLL & RELATED EXPENSES Cottage Housekeeping Cottage Hskpg Inspector Payroll Taxes Employee Benefits	0 Total P/R & Related Expense	OTHER EXPENSES O Furniture & Fixtures O Tracenset Services				vo telephone VO Television	00 Uniforms 00 Other Cottage Expense	00 Total Other Expenses	00 Dept. Income (Loss)	STATISTICS	Cottage Rentals Cottage ADR
h Percent		0 0.00 0 0.00 0 0.00	00.00	00.0 00.0 00.0 00.0 00.0	00.00	0.00			0.00		0.00	0.00	0.00	-u	0 0
Current Month Last Year					_									Current Month Last Year	
Current Month Variance		81) 74) 30)	35)	8237	9	0	_					~	611		
Curren Var		(381) (6,674) (5,830)	(12,885)	381 (63) 26 26 (198)	146		(47)	303	(38)	13	0	328	(13,359)		
Current Month Curren Budget Var		5,379 (3 14,344 (6,6 16,137 (5,8	35,860 (12,88	1,565 38 1,647 (6, 320 20 284 (19)	3,816 14		(47) (47) (47)	.,	38 (38)	500 13	0 0	2,144 328	29,900	Current Month Budget	190 189
						0		569	38		0			Current Month Budget	190 189

Percent	76.66 0.00 23.08 0.00 0.00 0.00 (3.94)	95.81	1.51 0.19 0.30 0.00 2.18	4.19	100.00	41.39	41.39	58.61	5.08 3.09 4.12 8.23 2.60 3.34 1.37 5.67 0.00 11.08 4.10 4.10 4.10 6.00 0.00 0.00 5.99 2.39 2.83
Year to Date Last Year	415,532 0 125,126 0 0 0 0 0 (21,342)	519,316	8,204 1,040 1,647 0 11,818	22,709	542,025	224,361	224,361	317,664	27,556 16,750 22,326 44,618 14,084 18,078 7,430 30,720 60,058 12,957 22,222 26,333 23 15,359 15,359
Year to Date Variance	(214,805) 0 (45,615) 0 0 0 0 0 (14,327)	(274,747)	11,883 5,537 (1,924) 1,145	17,457	(257,290)	(90,226)	(90,226)	(167,064)	(3,731) (63) (2,864) (15,816) (1,290) (9,337) (6,903) (6,903) (13,197) (417) (5,763) (5,904) (6,904) (6,906)
Year to Date Budget	929,991 0 381,545 0 0 0 0 0 0	1,304,159	19,176 209 10,269 238 33,361	63,253	1,367,412	456,650	456,650	910,762	46,332 25,252 29,666 85,218 22,194 31,996 24,332 40,545 6,903 1410 34,400 46,808 5,904 0 54,808 5,904 6,003
Percent	64.42 0.00 30.26 0.00 0.00 (1.96)	92.73	2.80 0.52 0.75 0.12 3.08	7.27	100.00	33.01	33.01	66:99	3.84 2.27 2.27 2.24 1.88 2.04 1.59 4.87 0.00 9.00 1.64 3.70 0.00 0.00 0.55 4.87
Year to Date This Year	715,186 0 335,930 0 0 0 (21,704)	1,029,412	31,059 5,746 8,345 1,383 34,177	80,710	1,110,122	366,424	366,424	743,698	42,601 25,189 26,802 69,402 20,904 17,702 54,104 0 99,895 18,213 33,983 41,045 0 6,146 54,118 41,926
nt FOOD SCHEDULE	REVENUE 7 Dining Room 80 Bar Area 2 Banquet 90 Hotel/Room Service 90 Catering 90 Take Out 90 Discounts	8 Food Revenue	OTHER INCOME Meeting Room Rentals Setup Fees Misc. Banquet Income - AV Misc. Other Income Service Charge	2 Total Other Revenue	00 Total Food Revenue	FOOD COST OF SALES Food Consumed	16 Total Cost of Sales	4 Gross Food Income	PAYROLL & RELATED EXPENSES Salaries & Wages-Rest Mgr Salaries & Wages-Rest Mgr Salaries & Wages-Burior Salaries & Wages-Dining Server Salaries & Wages-Dining Server Salaries & Wages-Bunquet Supry Salaries & Wages-Banquet Server Salaries & Wages-Banquet Server Salaries & Wages-Banquet Server Salaries & Wages-Banquet Cooks Salaries & Wages-Set Up Staff Salaries & Wages-Ser Up Staff Salaries & Wages-Cooks Salaries & Wages-Cooks Salaries & Wages-Cooks Salaries & Wages-Cooks Salaries & Wages-Special Event Salaries & Wages-Cleaning Salaries & Wages-Cleaning Salaries & Wages-Cleaning Salaries & Wages-Special Event Reployee Benefits Total Payroll - Related Expenses
n Percent	9 89.47 0 0.00 0 10.52 0 0.00 0 0.00 0 0.00 6) (3.30)	3 96.68	0 1.56 0 0.44 5 0.16 0 0.00 4 1.15	3.32	2 100.00	3 39.46	3 39.46	9 60.54	6.52 9.99 9.93
Current Month Last Year	70,949 0 8,340 0 0 0 0 (2,616)	76,673	1,240 350 125 0 914	2,629	79,302	31,293	31,293	48,009	5,167 3,167 3,167 3,314 7,719 1,882 3,263 3,027 0 8,062 2,122 4,167 4,518 0 0 0 0 0 5,379 3,283
Current Month Variance	(23,459) (16,381) 0 0 0 0 0 0 1,174)	(41,014)	(544) 220 (401) 150 (1,456)	(2,031)	(43,045)	(11,941)	(11,941)	(31,104)	(84) (1,827) (1,815) (1,815) (1,610) (1,610) (1,285) (2,699) (2,699) (2,699) (3,620) (1,285) (1,651) (1,551)
Current Month Budget	79,700 0 29,594 0 0 0 0 (1,793)	107,501	1,444 0 866 0 2,599	4,909	112,410	37,625	37,625	74,785	5,333 3,167 3,730 7,173 2,173 2,152 3,000 2,959 578 11,955 2,311 4,267 3,763 0 0 0 5,239 4,523 4,523
Percent	81.08 0.00 19.05 0.00 0.00 0.00 (4.28)	95.85	1.30 0.32 0.67 0.22 1.65	4.15	100.00	37.03	37.03	62.97	7.69 4.44 2.74 2.74 2.31 2.81 4.29 0.00 13.34 2.81 6.15 6.15 6.15 7.15 4.14
Current Month This Year	56,241 0 13,213 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 13,213	66,487	900 220 465 150 1,143	2,878	69,365	25,684	25,684	43,681	5,333 3,083 1,903 1,503 1,601 1,988 3,000 2,977 0 0 9,256 1,949 4,267 2,478 2,478 2,478 2,478

Percent	0.00	0.02	0.04	0.63	80.0	00.0	0.00	0.55	2.92	0.00	0.20	0.17	0.00	0.21	60.0	2.27	0.64	1.48	90.0	0.32	0.03	0.11	0.55	0.04	0.23	0.56	1.16	12.35		(18.50)		
Year to Date Last Year P	0	06	238	3,396	427	0	0	3,006	15,835	0	1,063	923	0	1,120	808	12,293	3,453	8,000	320	1,752	181	575	2,983	230	1,250	3,014	6,296	66,953		(100,252)	Year to Date Last Year	1.05
Year to Date Variance	(1.318)	0	(1,051)	5,734	(384)	1,503	(4,718)	1,099	(20,845)	120	138	(2,413)	34	248	1,781	(6,949)	9	(6,460)	(68)	(2,459)	0	1,116	006	331	(250)	4,755	(2,157)	(34.328)		(36,660)	Yee	
Year to Date Budget	4 024	0	1,405	16	1,900	0	5,687	2,162	44,197	488	1,354	4,669	0	0	2,236	20,265	3,444	19,896	458	4,735	0	1,200	5,732	0	1,827	1,600	5,217	132.512		107,485	Year to Date Budget	89.0
Percent	0.24	0.00	0.03	0.52	0.14	0.14	0.09	0.29	2.10	0.05	0.13	0.20	0.00	0.05	0.36	1.20	0.31	0.94	0.03	0.21	0.00	0.21	09.0	0.03	0.14	0.57	0.28	8.84		6.38	Year Bı	
Year to Date This Year	902 6	0	354	5,750	1,516	1,503	696	3,261	23,352	809	1,492	2,256	34	248	4,017	13,316	3,450	10,436	369	2,276	0	2,316	6,632	331	1,577	6,355	3,060	98.184		70,825	Year to Date This Year	0.61
OTHER STATES	OTHER EXPENSES	Computer/Data Processing	Contract Cleaning	Contract Labor	Decorations	Equipment Rental	Glassware	Kitchen Fuel	Laundry & Dry Cleaning	License and Taxes	Linens	Menus	Other Food Expenses	Personnel Training	Silverware	Supplies - Cleaning	Supplies - Guest/Dining	Supplies-Kitchen/Utensils	Supplies - Medical	Supplies - Paper	Pizza Boxes	Supplies-Printing/Office	Supplies - To Go	Supplies - Other	Telephone - Food	Travel	Uniforms - Foods	Total Other Exnenses		55) Food Department Income (Loss)		STATISTICS Food Rev/Room & Cottage
Percent	000	0.00	0.13	0.00	0.14	000	00.0	0.88	3.84	0.00	0.00	0.00	0.00	0.14	0.55	1.86	0.0	1.01	0.00	0.07	0.02	0.04	0.39	0.04	0.32	2.56	1.68	13.76		(26.		
Current Month Last Year		0	106	0	113	0	0	701	3,048	0	0	0	0	109	440	1.475	71	797	0	55	16	29	307	32	250	2,030	1,330	10 909	10,00	(21,052)	Current Month Last Year	0.81
Current Month Variance	(300)	(005)	(125)	0	(98)	(6)	(323)	123	(1.549)	0	(108)	(299)	0	0	99	(331)	(430)	(579)	(32)	(155)	0	(150)	19	0	0	(78)	(233)	(4 938)	(4,730)	(14,768)		
Current Month Budget	430	000	125	C	200	0	323	161	2.580	0	108	199	0	0	215	1613	430	1.075	32	400	0	150	889	0	200	200	430	10.027	770,01	2,337	Current Month Budget	76.0
Percent	010	0.19	00.0	00.0	0.00	0.00	00.0	0.33	1.49	0.00	000	000	000	00.0	0.00	1.85	90.0	0.72	000	0.35	00.00	00.00	1.02	00.00	0.29	0.18	0.28	7 34		(17.92)		
Current Month This Year	130	001			114		0	284	1.031	0	0	0	0	0	281	1 282	0	496	2	245	0	0	707	0	200	122	197	5 089	(00,0	(12,431)	Current Month This Year	0.69

Current Managet Budget Budget Budget 32.55 6, 2.8.87 7, 2.1.09 2, 2.1.09 2, 2.1.09 2, 2.1.09 2, 3.10 0.00 21, 3.97 7.74 1, 3.97 0.48 1, 3.97 0.48 1, 3.56 6, 6.4.31 14, 2.28 3.55 3.30 3.30												
Percent Current Month Current Month Percent BEVERACE SCHEDULE Tris Year Percent Budget Variance Last Year Percent Percent Budget Variance Last Year Percent Percent Budget Variance Percent Percent Percent Percent Percent Percent Percent Percent		Percent	34.58 35.73 15.04	85.34	13.85 0.00 0.27 0.54	14.66	100.00	10.17 14.34 7.35 4.54 0.82	37.22	62.78	20.57 3.43 4.65 3.72 1.56	33.93
Percent Current Month Current Month Percent Budget Vear to Date <		Year to Date Last Year	38,424 39,709 16,709	94,842	15,389 0 300 599	16,288	111,130	11,298 15,937 8,171 5,045	41,359	69,771	22,857 3,807 5,167 4,138 1,736	37,705
Percent		Variance	(17,229) (32,596) 362	(49,463)	90 (16,251) (8,605) 255	(24,511)	(73,974)	603 (7,140) (1,774) (5,673)	(12,360)	(61,614)	(39,254) (9,451) 667 (3,741) (2,594)	(54,373)
Percent Budget Variance Last Year Percent BEVERAGE SCHEDULE This Year Per Propert 32.55 6.695 (2,461) 7,494 4.397 Restaurant - Liquor Sales 67,843 28.87 7,532 (3,776) 6,519 38.28 Restaurant - Liquor Sales 62,956 21.09 2,511 232 2,457 14.42 Restaurant - Wine Sales 62,956 21.09 2,511 (322) 2,457 14.42 Restaurant - Liquor Sales 62,956 9.10 1,083 (32) 372 3.48 Restaurant - Wine Sales 62,956 9.10 1,083 (3,40) 0.00 Branquet - Beverage Revenue 164,176 9.10 1,083 (3,40) 0.00 Branquet Beverage Revenue 50,033 10.000 21,070 (8,062) 17,042 10.00 Branquet Beverage Revenue 50,033 1.347 (430) 2,261 (430) 2.06 11,043 10.00 Onther Beverage Revenue 50,033		Year to Date Budget	85,072 95,532 33,035	213,639	20,164 36,652 17,748	74,564	288,203	19,894 36,023 18,084 11,975	85,976	202,227	62,789 12,284 6,835 7,793 5,052	94,753
Current Month Percent Budget Variance Last Year Percent Budget Variance Last Year Percent Budget Percent Budget Percent Budget Percent Budget Percent Budget Percent Budget Percent Percent REVENUES Percent Percent REVENUES Percent Percent REVENUES Percent Percent Revenue Percent Percent Restaurant - Percent Revenue Percent Percent Revenue Percent Restaurant - Percent Revenue Percent Restaurant - Percent Revenue Percent Re		Percent	31.67 29.38 15.59	76.64	9.45 9.52 4.27 0.12	23.36	100.00	9.57 13.48 7.61 2.94 0.76	34.36	65.64	10.99 1.32 3.50 1.89	18.85
Current Month Variance		Year to Date This Year	67,843 62,936 33,397	164,176	20,254 20,401 9,143 255	50,053	214,229	20,497 28,883 16,310 6,302 1,624	73,616	140,613	23,535 2,833 7,502 4,052 2,458	40,380
Percent Current Month Variance Last Year F 1 32.55 6,695 (2,461) 7,494 7,494 2 28.87 7,532 (3,776) 6,519 2,457 2 28.87 7,532 (3,776) 6,519 2,457 2 28.87 2,511 232 2,457 2,457 2 21.09 2,166 (982) 0,6519 0 1 21.09 2,166 (982) 0,6519 0 1 0.00 0 0 0 0 0 1 17.49 4,332 (2,057) 572 572 2 100.00 21,070 (8,062) 17,042 1 3 13.61 2,618 (847) 2,065 17,042 1 4 13.61 2,618 (847) 1,276 577 1,434 6,031 5 13.69 6,077 (1,434) 6,031 6,031 6,031 6 43.11 14,993 (6,628) 111,011 6,430 1,246 6,430	ı		Restaurant - Restaurant - Restaurant -					Lic Be Wie	-			Total Payroll - Related Expenses
Current Month Budget Variance Last Last 7,532 (2,461) (2,887 7,532 (3,776) (2,887 7,532 (3,776) (2,887 7,532 (3,776) (2,887 7,532 (3,776) (3,000 0.31 1,083 (1,043) (1		Percent	43.97 38.25 14.42	96.64	3.36 0.00 0.00 0.00		100	10.84 12.12 7.49 3.09 1.85	35.39	64.61	25.27 0.00 7.31 3.76 2.06	38.39
Current Month Budget Varianc Budget Varianc Budget Varianc Budget Varianc 2.8.87 7,532 (2.28.87 7,532 (3.2.511 16,738 (6.2.511 16,738 (6.2.511 1,083 1,083 (1.00.00 21,070 (8.2.518 7.74 1,437 3.97 (1.3.51 1,437 3.97 (1.3.51 1,437 3.97 (1.3.51 1,437 3.97 (1.3.51 1,437 3.97 (1.3.51 1,437 3.97 (1.3.51 1,437 3.97 (1.3.51 1,437 3.97 (1.3.51 1,437 3.97 (1.3.51 1,437 3.97 (1.3.51 1,437 3.3.51 0.3.30 2.76 2.28 3.3.51 2.28 3.3.51 2.28 3.3.51 2.28 3.3.51 2.28 3.3.51 2.28 3.3.52 2.28		Current Month Last Year	7,494 6,519 2,457	16,470	572 0 0 0	572	17,042	1,848 2,065 1,276 527 315	6,031	11,011	4,306 0 1,246 640 351	6,543
Current Managed Budget Budget Budget Budget 28.87 77 77 774 11.9 2.28 11.00.00 21, 2.28 11.00.00 21, 2.28 2.28 2.28 2.28 2.28 2.28 2.28 2.2		Variance	(2,461) (3,776) 232	(6,005)	(32) (982) (1,043)	(2,057)	(8,062)	(348) (847) (430) 128	(1,434)	(6,628)	67 (51) 462 153 16	647
		Current Month Budget	6,695 7,532 2,511	16,738	1,083 2,166 1,083 0	4,332	21,070	1,633 2,618 1,437 389	6,077	14,993	2,427 347 0 276 281	3,331
10,733 10,733 10,733 10,733 10,733 10,733 11,084 11,285 11,285 11,007 11,007 517 63 4,643 8,365 8,365 2,494 2,494 2,964 2,964 2,494 2,964 2,967 2,977		Percent	32.55 28.87 21.09	82.51	8.08 9.10 0.31 0.00	17.49	100.00	9.88 13.61 7.74 3.97 0.48	35.69	64.31	19.17 2.28 3.55 3.30 2.28	30.58
Currer		Current Month This Year	4,234 3,756 2,743	10,733	1,051 1,184 40 0	2,275	13,008	1,285 1,771 1,007 517 63	4,643	8,365	2,494 296 462 429 297	3,978

Honey Creek Resort State Park Comparative Statement of Income For the Eight Months Ending February 28, 2010

Percent	:	0.00	0.00	06.0	0.45	2.83	0.32	0.16	0.31	0.31	1.06	0.03	6.37	22.48			
Year to Date Last Year Pa		0	0	1,000	200	3,141	360	175	347	346	1,180	30	7,079	24,987	Year to Date Last Year		0.21 0.22
Variance		147	(2,635)	0	961	(1,212)	(609)	(1,008)	(167)	(810)	(1,867)	15	(7,185)	(56)	Yea La		
Year to Date Budget		0	4,322	1,600	200	13,260	1,209	1,254	576	810	3,593	0	27,124	80,350	Year to Date Budget		0.21 0.14
Percent		0.07	0.79	0.75	0.68	5.62	0.28	0.11	0.19	0.00	0.81	0.01	9.31	37.48	Year Bu		
Year to Date This Year		147	1,687	1,600	1,461	12,048	009	246	409	0	1,726	15	19,939	80,294	Year to Date This Year		0.19 0.12
	OTHER EXPENSES	Contract Labor	Glassware	Insurance - Liability		-	Personnel Training						Total Other Expenses	Beverage Department Income	O'THOLL O'THO	SIAHSHUS	Bev Rev/Food Revenue Bev Rev/Room Revenue
Percent		0.00	00.00	1.17	0.00	4.37	0.00	0.00	0.00	0.00	0.00	0.18	5.72	20.50			
Current Month Last Year		0	0	200	0	744	0	0	0	0	0	30	974	3,494	Current Month Last Year		0.21
Variance		0	233	0	0	(344)	(167)	(27)	(42)	(63)	(253)	`0 ,	(663)	(6,612)			
Current Month Budget		0	316	200	0	1,700	167	74	42	63	253	0	2,815	8,847	Current Month Budget		0.19
Percent		0.00	4.22	1.54	0.00	10.42	0.00	0.36	0.00	0.00	0.00	0.00	16.54	17.18			
Current Month This Year		0	549	200	0	1,356	0	47	0	0	0	0	2,152	2,235	Current Month This Year		0.19

Percent	113.69	100.00	64.80 (0.22)	64.59	35.41	43.33 4.15 1.30	48.77	00.00	00.00	(13.36)		
Year to Date Last Year I	19,826 (2,387)	17,439	11,301	11,263	6,176	7,556 723 226	8,505	0	0	(2,329)	Year to Date Last Year	362
Year to Date Variance	(2,075) (4,486)	(6,561)	2,589	2,775	(9,336)	(2,486) (247) (150)	(2,883)	118	118	(6,571)	Ye	
Year to Date Budget	45,010	45,010	24,005	24,005	21,005	10,189 967 416	11,572	200	200	9,233	Year to Date Budget	643
Percent	111.67 (11.67)	100.00	69.17	69.65	30.35	20.03 1.87 0.69	22.60	0.83	0.83	6.92	Year Bu	
Year to Date This Year	42,935 (4,486)	38,449	26,594	26,780	11,669	7,703 720 266	8,689	318	318	2,662	Date ear	549
Percent GIFT SHOP SCHEDULE	REVENUE 107.17 Gift Shop Revenue (7.17) Discounts - Gift Shop	100.00 Gift Shop Revenue	GIFT SHOP COST OF SALES 92.70 Gift Shop Cost of Sales 0.00 Other Gift Shop Cost of Sales	92.70 Total Cost of Sales	7.30 Gross Gift Shop Income	PAYROLL & RELATED EXPENSES 29.64 Salaries & Wages-Gift Shop 2.79 Payroll Taxes 1.01 Employee Benefits	33.43 Total Payroll - Related Expenses	OTHER EXPENSES 0.00 Operating Supplies	0.00 Total Other Expenses	(26.13) Gift Department Income (Loss)	Year to Date This Year	STATISTICS Gift Sales PAR
Current Month Last Year Pe	3,305 10	3,084 10	2,859	2,859	225	914 3 86 31	1,031	0	0	(908)	Current Month Last Year	352
Current Month Variance	(241)	(518)	888	88	(909)	259 23 6	288	0	0	(894)		
Current Month Budget	3,259	3,259	1,630	1,630	1,629	448 45 12	505	0	0	1,124	Current Month Budget	372
Percent	(10.11)	100.00	62.68	62.68	37.32	25.79 2.48 0.66	28.93	0.00	0.00	8.39		
Current Month This Year	3,018 (277)	2,741	1,718	1,718	1,023	707 68	793	0		230	Current Month This Year	313

Percent	45.02 0.08 5.56 0.20	50.87	55.54 5.21 (11.62)	49.13	100.00	25.21 0.17 4.27	29.66	70.34	48.93 24.15 24.93 9.04 9.47	116.52
Year to Date Last Year P	28,995 50 3,584 132	32,761	35,773 3,358 (7,486)	31,645	64,406	16,238 112 2,752	19,102	45,304	31,512 15,556 16,058 5,820 6,102	75,048
Variance	(2,334) 0 322 270	(1,742)	(35,342) (16,249) (6,436)	(58,027)	(59,769)	(6,924) (5,192) (2,403)	(14,519)	(45,250)	8,458 (117) 560 668 664	10,233
Year to Date Budget	44,265 0 7 0	44,272	81,432 22,511 0	103,943	148,215	27,855 6,753 5,053	39,661	108,554	41,875 24,200 20,619 8,217 9,917	104,828
Percent	47.41 0.00 0.37 0.31	48.09	52.11 7.08 (7.28)	51.91	100.00	23.67 1.76 3.00	28.43	71.57	56.91 27.23 23.95 10.05 11.96	130.09
Year to Date This Year	41,931 0 329 270	42,530	46,090 6,262 (6,436)	45,916	88,446	20,931 1,561 2,650	25,142	63,304	50,333 24,083 21,179 8,885 10,581	115,061
BUCCANEER BAY SCHEDULE	REVENUES Waterpark Passes Birthday Parties Waterpark Merchandise Other Waterpark Revenue	Waterpark Revenue	Waterpark Snack Bar Food Waterpark Snack Bar Beverage Discounts - Waterpark	Waterpark Food & Beverage	Buccaneer Bay Revenue	SNACK BAR COST OF SALES Snack Bar Food Costs Snack Bar Beverage Cost Other Cost of Sales	Total Cost of Sales	Gross Waterpark Income	PAYROLL & RELATED EXPENSES Salaries & Wages - Lifeguards Salaries & Wages- WPark Supry Salaries & Wages -Snack Bar Payroll Taxes Employee Benefits	Total Payroll - Related Expenses
Percent	45.54 0.36 0.76 0.00	46.66	60.42 5.76 (12.85)	53.34	100.00	26.29 2.61 3.68	32.58	67.42	42.06 21.13 23.76 8.14 8.42	103.50
Current Month Last Year	6,288 50 105	6,443	8,343 796 (1,774)	7,365	13,808	3,630	4,498	9,310	5,807 2,917 3,281 1,124 1,162	14,291
Variance	(78) 0 95 270	287	(279) 739 (300)	160	447	336 231 (50)	517	(70)	401 0 862 143 196	1,602
Current Month Budget	4,816 0 0	4,816	5,298 482 0	5,780	10,596	1,960 144 289	2,393	8,203	4,063 3,017 800 784 883	9,547
Percent	42.91 0.00 0.86 2.44	46.21	45.45 11.06 (2.72)	53.79	100.00	20.79 3.40 2.16	26.35	73.65	40.42 27.32 15.05 8.39 9.77	100.96
Current Month This Year	4,738 0 95 270	5,103	5,019 1,221 (300)	5,940	11,043	2,296 375 239	2,910	8,133	4,464 3,017 1,662 927 1,079	11,149

Honey Creek Resort State Park Comparative Statement of Income For the Eight Months Ending February 28, 2010

Percent		2.38	0.00	0.45	0.00	0.81	0.46	0.23	0.23	0.40	0.32	0.23		5.51	(51.70)			
Year to Date Last Year		2,632	0	200	0	895	511	256	250	447	350	253		6,094	(35,838)	Year to Date Last Year		1,338
Variance		2,171	140	(474)	(929)	(345)	(609)	(615)	0	(583)	94	(959)		(1,553)	(53,930)	Ye		
Year to Date Budget		4,501	0	1,750	875	800	3,751	664	400	800	0	1,332		14,873	(11,147)	Year to Date Budget	0	2,117
Percent		3.12	0.07	09.0	0.09	0.21	1.47	0.02	0.19	0.10	0.04	0.32		6.23	(64.74)	Year	i	
Year to Date This Year		6,672	140	1,276	199	455	3,142	49	400	217	94	929	- LABORAL	13,320	(65,077)	Year to Date This Year		1,264
ont	OTHER EXPENSES	0.84 Chemicals					1.79 Supplies - Guest			•		_		4.59 Total Other Expenses	(40.67) Buccaneer Bay Dept Income		STATISTICS	Buccanneer Bay Rev PAR
Current Month Last Year Percent		144 0.	0 0	0 0	0 0	119 0.	305 1.		50 0.			0 0		783 4.	(5,764) (40.	Current Month	Last 1 car	1,578
Variance		621	140	29	(125)	(59)	275	(83)	0	(100)	10	(125)		621	(2,293)	0		
Current Month Budget		372	0	250	125	001	310	83	20	8 2	0	125	A THAT I SHAPE	1,515	(2,859)	Current Month	Dunger	1,211
Percent		7.63	108	2.44	000	0.32	4.50	000	0.38	00.0	80.0	0.00		16.42	(43.73)			
Current Month This Year		993	140	317	· C	, 1	585	2	30	2	2	0		2,136	(5,152)	Current Month	=	1,262

Percent	38.45 5.28 0.00 0.14 0.19 23.34 0.20 2.83 17.72 0.05 0.05 (4.44)	83.98	6.71 9.31	16.02	100.00	5.29 (0.93) 5.74 1.60	11.70	88.30	33.25 15.08 34.12 21.54 7.90 6.29 4.13 33.66 6.63 14.16 15.02
Year to Date Last Year	23,800 3,269 0 85 120 14,447 1,752 10,971 30 135 (2,749)	51,983	4,152 5,764	9,916	61,899	3,273 (578) 3,555 992	7,242	54,657	20,583 9,333 21,123 13,333 4,889 3,895 2,554 20,833 4,104 8,764 9,296
Variance	(253,916) 18,970 (16,000) 2,844 70,897 2,864 (43,661) 44,140 0 247 (28,325)	(201,940)	(2,908)	(4,110)	(206,050)	(10,010) 1,497 1,312 1,909	(5,292)	(200,758)	(682) 720 (202) 39 (12,962) (2,770) (6,924) (16,754) (511) (4,696) (582) (4,696)
Year to Date Budget	424,663 8,300 16,000 0 0 32 64,220 0 0	513,215	30,910	61,816	575,031	43,530 248 13,497 7,304	64,579	510,452	32,640 10,280 33,140 20,114 29,874 16,440 12,675 65,731 7,601 21,408 9,178
Percent	46.28 7.39 0.00 0.00 0.77 19.21 0.78 5.57 11.96 0.00 0.00	84.36	7.59 8.05	15.64	100.00	9.08 0.47 4.01 2.50	16.07	83.93	8.66 2.98 8.93 5.46 4.58 3.70 1.56 1.327 1.92 4.53 2.33
Year to Date This Year	170,747 27,270 0 0 2,844 70,897 2,896 20,559 44,140 0 247 (28,325)	311,275	28,002 29,704	57,706	368,981	33,520 1,745 14,809 9,213	59,287	309,694	31,958 11,000 32,938 20,153 16,912 13,670 5,751 48,977 7,090 16,712 8,596
THE PRESERVE	REVENUES Golf Rounds Golf Membership Golf GPS Sales Golf Lessons Range Fees Cart Rental Club Rental Pro Shop Hard Goods Pro Shop Soft Goods Golf Outing Fee Tournament Fee	Preserve Golf Revenue	Club House Food Revenue Club House Beverage Revenue	Preserve Food & Beverage	The Preserve Revenue	PRESERVE COST OF SALES Pro Shop Cost of Sales Other Golf Cost of Sales Golf Food Cost Golf Beverage Cost	Total Cost of Sales	(87.50) Gross Golf Income	PAYROLL & RELATED EXPENSES Salaries & Wages-Dir of Golf Salaries & Wages-Golf Asst Pro Salaries & Wages-Golf Superint Salaries & Wages-Golf Superint Salaries & Wages-Coutside Serv Salaries & Wages-Golf F & B Salaries & Wages-Golf Pro Shop Salaries & Wages-Golf Maint Payroll Taxes Employee Benefits Total Payroll - Related Expenses
Percent	6.52 0.00 0.00 0.00 0.00 0.00 0.00 103.26 0.00 0.00 0.00	99.57	0.00	0.43	100.00	97.61 4.24 60.54 25.11	187.50		425.76 190.22 411.96 271.74 0.00 0.00 0.00 134.46 125.11 134.24
Current Month Last Year	60 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	916	0 4	4	920	898 39 557 231	1,725	(802)	3,917 1,750 3,790 2,500 0 0 0 1,237 1,151 1,235
Variance	0 (5,000) (6,000) 0 0 126 485 0 0 0 (37)	(221)	9 15	24	(197)	327 6 19 13	365	(562)	(15) (15) (20)
Current Month Budget	2,000 5,000 0 0 0 0 0 0 0 0 0 0 0	7,000	0	0	7,000	0000	0	7,000	4,000 1,000 4,125 2,363 2,363 0 0 (900) 0 1,054 654
Percent	0.00 91.21 0.00 0.00 0.00 0.00 1.85 7.13 0.00 0.00	99.65	0.13	0.35	100.00	4.81 0.09 0.28 0.19	5.37	94.63	58.80 14.70 60.64 34.73 0.00 0.00 (13.23) 0.00 15.27 9.54
Current Month This Year	6,205 0 0 0 0 0 126 485 0 0 0 0 0 0 3(37)	6,779	6 115	24	6,803	327 6 19 13	365	6,438	4,000 1,000 4,125 2,363 0 0 (900) 0 1,039 649

Honey Creek Resort State Park Comparative Statement of Income For the Eight Months Ending February 28, 2010

Current Month This Year	Percent	Current Month Budget	Variance	Current Month Last Year	Percent		Year to Date This Year	Percent	Year to Date Budget	Variance	Year to Date Last Year	Percent
						OTHER EXPENSES						
0	0.00	0	0	0	0.00	Drainage/Erosion	4,862	2.27	3,500	1,362	525	0.47
0	0.00	0	0	0	0.00	Erosion	372	0.17	3,000	(2,628)	137	0.12
0	00.00	0	0	47	0.28	Fertilizer	8,800	4.11	13,700	(4,900)	1,207	1.09
C	00.0	0	0	0	0.00	Gas & Oil	9,189	4.29	006'6	(711)	5,888	5.33
· C	00.0	0	0	0	0.00	Seed, Sod, Sand	4,829	2.26	12,400	(7,571)	3,424	3.10
0	0.00	0	0	0	0.00	Treatment Costs	26,007	12.15	22,840	3,167	7,013	6.34
0	0.00	0	0	0	0.00	Water/Irrigation	4,754	2.22	12,000	(7,246)	0	0.00
0	0.00	720	(720)	565	3.32	Equipment Parts/Repairs	5,073	2.37	5,760	(687)	2,432	2.20
0	0.00	0	`O	0	0.00	Furniture Fixtures Equip -Golf	0	0.00	200	(200)	226	0.20
450	3.46	450	0	0	0.00	Golf Cars	48,142	22.50	62,550	(14,408)	40,842	36.95
0	0.00	0	0	0	0.00	Course Equipment	0	0.00	009	(009)	0	0.00
0	0.00	0	0	0	0.00	Supplies - Cleaning	420	0.20	800	(380)	551	0.50
0	00.00	0	0	0	0.00	Supplies - Guest	34	0.05	800	(296)	880	0.80
0	0.00	0	0	0	0.00	Supplies - Kitchen	31	0.01	009	(569)	164	0.15
0	0.00	0	0	0	0.00	Supplies - Other	55	0.03	0	55	1,481	1.34
0	0.00	0	0	0	0.00	Licenses & Permits	462	0.37	350	449	0	0.00
0	0.00	25	(25)	231	1.36	Office Supplies	221	0.10	200	21	231	0.21
0	0.00	0	`0 ,	0	0.00	Portable Toilets	561	0.26	1,000	(439)	0	0.00
0	0.00	0	0	0	0.00	Pest Control	51	0.02	0	51	0	0.00
0	0.00	0	0	0	0.00	Pro Shop Supplies	285	0.13	100	185	91	0.01
205	1.58	200	5	370	2.17	Telephone	1,572	0.73	1,425	147	1,253	1.13
0	0.00	0	0	0	0.00	Television	640	0.30	513	127	233	0.21
491	3.77	3,325	(2,834)	2,997	17.59	Training/Travel	1,264	0.59	3,745	(2,481)	3,987	3.61
61	0.47	0	19	268	1.57	Uniforms	55	0.03	1,200	(1,145)	293	0.27
0	0.00	0	0	0	0.00	Vehicle Maint/Gas -Golf	0	0.00	400	(400)	0	0.00
164	1.26	0	164	0	0.00	Other Golf Expenses	2,374	1.11	750	1,624	115	0.10
1,371	10.54	4,720	(3,349)	4,478	26.28	Total Other Expenses	120,390	56.26	158,333	(37,943)	70,898	64.14
(7,209)	(96.35)	(10,016)	2,807	(20,863)	(1,807	(1,807. Preserve Dept Income	(24,453)	(30.26)	93,038	(117,491)	(134,948) (167.62	(167.62
A THE STATE OF THE ACT OF THE STATE OF THE S		Annual Control of the	The state of the s	And or other party of the state			100.00		AMERICA			
Current Month		Current Month		Current Month			Year to Date	Year	Year to Date	Ye	Year to Date	
This Year		Budget		Last Year		STATISTICS	This Year	ъ	Budget	—	Last Year	
613		632		83		Preserve Revenue PAR	4,161		6,485		1,286	

	0.03	0.03	1.28	1.89	0.28	(3.48)		
Year to Date Last Year	140	140	6,621	9,713	1,453	(17,948)	Year to Date Last Year	B
ŕ	(1,042)	(1,042)	3 1,002	1,005	(615)	(1,257)		
Year to Date Budget	1,131	1,131	9,620 6,463	16,083	5,874 13,815	(34,641)	Year to Date Budget	16
	0.01	0.01	0.85	1.52	0.47	(3.19)		
Year to Date This Year	68	68	9,623	17,088	5,259	(35,898)	Year to Date This Year	1
тет врисме ссперіп в	REVENUE 0.00 Long Distance	0.00 Total Telephone Revenue	COST OF CALLS 1.25 Local 0.86 Long Distance	2.11 Total Cost of Calls	EXPENSES (0.08) Repairs Equip/Maint Contract 1.76 High Speed Internet	(3.79) Telephone Income (Loss)	SOLESITATES	STATISTICS Telephone Revenue PAR
Current Month Last Year	0	0	1,227	2,074	(82)	(3,722)	Current Month Last Year	0
Ö	(66)	(06)	41 (363)	(322)	(286)	543	O	
Current Month Budget	06	06	1,200	2,097	1,730	(4,507)	Current Month Budget	10
•	0.00	0.00	1.59	2.28	0.62 2.19	(5.08)		
Current Month This Year	0	0	1,241	1,775	484	(3,964)	Current Month This Year	0

Percent		0.36	0.00	0.00	0.00 0.01	0.61	0.00	1.00	0.00	0.00 0.02 0.00	0.05	1.02		
Year to Date Last Year		1,857	15 0	0	0 29	3,126	0	5,137	0	6 8 8	95	5,232	Year to Date Last Year	107
Year to Date Variance		2,706	520 1.069	(27,974)	1,962 (660)	(1,944)	(2,493)	(26,748)	0	270 1,420 (260)	1,430	(25,318)		
Year to Date Budget		3,150	2,590	53,316	8,000 902	3,950	2,493	79,901	0	0 0 55	55	79,956	Year to Date Budget	1,141
Percent		0.52	0.28	2.25	0.88	0.18	0.00	4.72	0.00	0.02 0.13 (0.02)	0.13	4.85		
Year to Date This Year	OULE	5,856	3,110	25,342	9,962	2,006	0	53,153	0	270 1,420 (205)	1,485	54,638	Year to Date This Year	759 781
	RENTALS-OTHER INCOME SCHEDULE	SPACE & COMMISSIONS Arcade Commissions	Bike Rentals Dock Rentals	RV Rentals	Marina Rentals	Vending Commissions	In-nouse Movies/Rentais Other Commissions	Total Commissions	Total Interest Income	OTHER INCOME Copies & Faxes Package Incidentals Other Income	Total Other Income	Total Rentals - Other Income	ט אוויט אירי א דויס	STATISTICS Commissions PAR Total Rentals/Other Inc PAR
Percent	W.	0.77	0.00	0.00	0.00	0.00	0.00	0.77	0.00	0.00	0.00	0.78		
Current Month Last Year		092	0	0	0		0	092	0	3	<i>ε</i> 0	763	Current Month Last Year	87
Current Month Variance		595	20	0	0 (27)	(316)	33 0	244	0	0 (105) 0	(105)	139		
Current Month Budget		224	0	0	0 67	314	00	610	0	0 0 0	0	610	Current Month Budget	70
Percent		1.05	0.00	00.0	0.00	0.00	0.00	1.09	0.00	0.00 (0.13) 0.00	(0.13)	96.0		
Current Month This Year		819	200	0	00	(3)	35 0	854	0	0 (105) 0	(105)	749	Current Month This Year	98

Percent		6.06 0.52 0.46	7.04	0.13	1.88	0.29	0.46	0.27	0.01	0.01	0.35	0.08	0.23	0.15	0.31	0.48	0.09	0.00	0.84	0.12	0.37	0.00	0.01	6.97	14.02			
Year to Date Last Year		79,856 6,883 6,061	92,800	1,687	24,831	3,780	6,125	3,503	100	3,788	3,200	1,030	3,042	1,974	4,027	6,333	1,173	901	11,092	1,594	4,813	0 ;	99	91,855	184,655	!	Year to Date Last Year	3,837
Year to Date Variance		7,881 (112) 1,097	8,866	761	(1,899)	(752)	1,709	1,456	2,322	623	5,270	745	7,585	1,682	(376)	3,506	(24,877)	0.5	4.662	621	2,539	0	10,000	21,174	30,040			
Year to Date Budget		105,254 9,855 8,697	123,806	1.810	79,538	(307)	7,825	1,600	730	0 0 0 8	8,060	905,0	2,750	6,440	6,010	2,700	25,000		8.000	1,285	9000'9	0	0	178,266	302,072		Year to Date Budget	3,407
Percent		3.06 0.26 0.26	3.59	0.07	2.10	(0.03)	0.26	0.08	0.08	0.02	0.51	0.04	0.28	0.22	0.15	0.17	0.00	00.0	0.34	0.05	0.23	0.00	0.27	5.39	86.8			
Year to Date This Year	JLE	113,135 9,743 9,794	132,672	2.571	77,639	(1,059)	9,534	3,056	3,052	623	11,336	1,500	10,335	8,122	5,634	6,206	123	50	12.662	1,906	8,539	0	10,000	199,440	332,112		Year to Date This Year	3,746
Percent	ADMINSTRATIVE - GENERAL SCHEDULE	PAYROLL & RELATED EXPENSES 6.07 Salaries & Wages - A & G 0.53 Payroll Taxes 0.62 Employee Benefits	7.22 Total Payroll - Related Expenses	OTHER EXPENSES 0.10 Bank Charges		0.08 Cash Short & Over					0.37 Education and Training	0.02 Hullian Nesources						0.00 Frovision for Doublint A/K			-		0.00 Other Admin Expenses	11.27 Total Other Expenses	18.49 Total Admin-General Expenses		SOUTH A THE	STATISTICS A & G PAR
Current Month Last Year Pe		12,930 1,122 1,330	15,382	220	7,067	166	2.925	2,753	0	0	795	1,52/	905	417	635	0	1,173		1.051	275	2,769	0	0	23,998	39,380		Current Month Last Year	4,501
Current Month (254 (46) 2,174	2,382	(68)	1,184	(115)	(518)	(200)	0	0	(330)	(99)	468	1,134	(36)	134	0 (164	282	415	0	0	3,900	6,282			
Current Month Budget		11,954 1,189 1,001	14,144	300	4,599	0	1,930	200	0	0 !	445	000	500	1,600	200	400	0		008	125	750	0	0	13,369	27,513		Current Month Budget	2,482
Percent		5.96 0.56 1.55	8.07	010	2.83	(0.06)	0.24	0.00	00.00	0.00	0.06	0.24	0.14	1.34	0.23	0.26	0.00	00.0	0.00	0.20	0.57	0.00	0.00	8.44	16.51			
Current Month This Year		12,208 1,143 3,175	16,526	211	5,783	(115)	482	0	0	0	115	201	896	2,734	464	534	0	00	0 0	407	1,165	0	0	17,269	33,795		Current Month This Year	3,049

Percent		4.21 0.31 0.33	4.85	0.00 0.00 0.18 2.73 1.01 0.31	4.22	0.34 0.00 0.12 0.27 0.85 0.28 0.18 0.01 0.02 0.03 0.04 0.14 0.94 0.94 0.94	
Year to Date Last Year		55,409 4,114 4,360	63,883	0 0 2,335 35,959 13,253 4,118	55,665	4,504 0 1,645 3,520 11,168 3,253 11,587 1,498 256 2,159 379 6,156 3,142 1,825 5,784 12,388 12,388 12,388	5,923
Year to Date Variance		(9,238) (3,812) (3,778)	(16,828)	0 11,145 6,971 27,793 23,848 (2,467)	67,290	(1,785) (11,967) 570 (144,632) (8,771) 12,460 4,780 199 (4,652) (6,761) 14,790 1,559 9,120 5,385 (345) (345)	
Year to Date Budget		140,156 13,144 10,050	163,350	0 32,405 13,348 23,225 35,225 15,003	119,206	13,500 16,600 3,740 2,100 17,000 29,600 5,900 5,500 7,650 2,540 11,530 17,400 1,740	4,830
Percent		3.54 0.25 0.17	3.96	0.00 1.18 0.55 1.38 1.60 0.34	5.04	0.32 0.13 0.05 0.06 0.56 0.50 0.01 0.01 0.02 0.03 0.03 0.03 0.04 0.04 0.05 0.05 0.03 0.03 0.03 0.03 0.03 0.03	
Year to Date This Year	SE	130,918 9,332 6,272	146,522	0 43,550 20,319 51,018 59,073 12,536	186,496	11,715 4,633 4,633 4,310 1,956 2,368 20,829 18,360 10,430 199 6,878 2,854 889 17,330 3,299 16,550 22,785 This Year to Date This Year	5,396
	SALES & MARKETING SCHEDULE PAYROLL & RELATED EXPENSES	Salaries & Wages Payroll Taxes Employee Benefits	Total Payroll - Related Expenses	OTHER EXPENSES MEDIA Airport/Travel Center Displays Billboards Interactive Marketing Newspaper/Magazines Radio/TV Trade Pub/Directories	Total Media		Total Marketing Expense PAR
Percent		7.16 0.34 0.41	7.90	0.00 0.00 0.84 5.56 1.19 0.20	7.78	0.84 0.00 0.10 0.33 0.00 0.43 1.23 0.05 0.06 0.06 1.79 0.06 0.07 1.10 0.94 8.38 8.38	
Current Month Last Year		15,243 716 865	16,824	0 0 1,780 11,834 2,544 421	16,579	1,783 1,783 2,032 1,098 918 2,613 3,413 1,196 1,196 1,196 1,1995 2,343 1,995 51,243 Current Month Last Year	5,856
onth e			_			\smile	
Current Month Variance		(5,053) (640) (2,157)	(7,850)	0 (3,940) 1,695 3,355 (5,902) (999)	(5,791)		
Current Month Current M. Budget Varianc		19,223 (5,053 1,913 (640 1,395 (2,157	22,531 (7,850)	0 3,940 (3,940) 1,564 1,695 4,870 3,355 8,000 (5,902) 1,238 (999)	19,612 (5,791)	1,636 (1,200) 787 (93) (1,000) (1,017) (225) 304 0 (813) (715) (247) 33 342 (90) 860 (15,079) (15,079)	4,944
		(3)				1,636 (1,200) 787 (93) (1,000) (1,001) (2,25) 304 0 (813) (715) (247) 33 342 (90) 860 (15,079) (15,079)	4,944

Percent		4.73 0.42 0.31	5.46	0.16	0.10	0.25	0.04	00.0	0.02	0.13	0.02	0.73	0.00	0.08	0.07	0.05	0.01	0.02	0.00	0.04	0.02	0.00	1.84	7.30		
Year to Date Last Year P		62,367 5,519 4,075	71,961	2,127	1,366	3,331	577	> C	201	1,771	203	9,561	0	966	880	902	150	321	0	581	229	0	24,183	96,144	Year to Date Last Year	1.998
Year to Date Variance		(13,867) (2,294) 910	(15,251)	(260)	2,317	(5,609)	52	(4,925)	(4,104)	1,177	4,700	6,281	(300)	(487)	2,894	4,054	1,054	(21)	_	276	0	0	10,860	(4,391)		
Year to Date Budget		115,300 10,839 10,298	136,437	2,000	2.400	6,650	0	4,989 2,104	4,104 610	4,100	1,950	8,800	300	1,850	2,350	800	1,000	425	65	086	0	0	51,191	187,628	Year to Date Budget	2.116
Percent		2.74 0.23 0.30	3.28	0.05	0.07	0.03	0.00	00.0	0.00	0.14	0.18	0.41	0.00	0.04	0.14	0.13	90.0	0.01	0.00	0.03	0.00	0.00	1.68	4.95		
Year to Date This Year	(*)	101,433 8,545 11,208	121,186	1,740	2,663	1,041	52	64	580	5,277	6,650	15,081	0	1,363	5,244	4,854	2,054	404	99	1,256	0	0	62,051	183,237	Year to Date This Year	2.067
	PROPERTY OPER/MAINT SCHEDULE	PAYROLL & RELATED EXPENSES Salaries & Wages - POM Payroll Taxes Employee Benefits	Total Payroll - Related Expenses	OTHER EXPENSES Building Maintenance	Floor Covering	Furn/Fixtures/Equipment	Grounds & Landscaping-Maint	Grounds & Landscaping-Resort	Orounds & Landscaping-Caoms Painting & Decorating	Pest Control	Plumbing Repairs/Supplies	Removal of Waste	Supplies - Building	Supplies - Building		•	Telephone	Travel - Local Mileage	Television Repairs	Uniforms	Loss & Damage	Other Maintenance Expense	Total Other Expenses	Total Prop Oper/Maintenance		STATISTICS Total POM PAR
Percent	Д	5.10 0.45 0.69	6.24	0.00	0.43	0.71	0.00	0.00	00.0	0.24	0.00	0.33	0.00	0.01	90.0	(0.04)	0.00	0.00	0.00	0.00	0.11	0.00	1.79	8.03		
Current Month Last Year	i	10,857 963 1,477	13,297	0 101	298	1,521	0	0 0		503	0	700	0	29	125	(06)	0	0	0	0	229	0	3,806	17,103	Current Month Last Year	1.955
Current Month Variance		146 (122) 172	961	(200)	(300)	(131)	10	(500)	010	155	627	266	0	51	548	87	(87)	22	0	201	0	0	1,737	1,933		
Current Month Budget		11,751 1,169 1,201	14,121	200	300	250	0	500	0 90	009	300	1,000	0	250	300	200	200	50	0	25	0	0	5,395	19,516	Current Month Budget	1921
Percent		5.81 0.51 0.67	66.9	0.00	000	0.06	0.00	0.00	0.00	0.37	0.45	0.62	0.00	0.15	0.41	0.14	90.0	0.04	0.00	0.11	0.00	0.00	3.48	10.48		
Current Month This Year		11,897 1,047 1,373	14,317	0 0000	0,2,2	119	10	0 0		755	927	1,266	0	301	848	287	113	72	0	226	0	0	7,132	21,449	Current Month This Year	1.935

Percent	2.20 8.14	10.68		Percent	5.81	5.81	
Year to Date Last Year	29,048 107,206	140,709	Year to Date Last Year	Year to Date Last Year	76.500	76,500	Year to Date Last Year 0.06
Year to Date Variance	51,367 (2,635)	51,304		Year to Date Variance	C	0	
Year to Date Budget	120,325 93,935	226,080	Year to Date Budget	Year to Date Budget	148.000	148,000	Year to Date Budget 0.03
Percent	4.64	7.50		Percent	4 00	4.00	
Year to Date This Year	171,692 91,300	277,384	Year to Date This Year	Year to Date This Year	148 000	148,000	Year to Date This Year 0.04
Percent	ENERGY COSTS SCHEDULE 3.98 Electricity 11.89 Fuels	0.45 water & Sewer 16.30 Total Energy Costs	STATISTICS Total Finerry Cost DAR	Percent	MANAGEMENT FEE SCHEDULE 7.18 Base Management Fee		STATISTICS Base Fees/Total Revenue
Current Month Last Year	8,473 25,318	34,716	Current Month Last Year	Current Month Last Year	15 300	15,300	Current Month Last Year 0.07
Current Month Variance	8,775 5,034	14,069		Current Month Variance	O	0	
Current Month Budget	15,000	27,600	Current Month Budget	Current Month Budget	18 500	18,500	Current Month Budget
Percent	11.61	20.36		Percent	9 04	9.04	
Current Month This Year	23,775	1,100	Current Month This Year	Current Month This Year	81	18,500	Current Month This Year

Percent			0.00		0.00	5.09	5.09	28.60	28.60		0.00	33.69		
Year to Date Last Year			0		0	266,99	166,99	376,872	376,872		0	443,869	Year to Date Last Year	0 1,392 7,831
Year to Date Variance			0		0	841	841	0	0		0	841		
Year to Date Budget		Y	0		0	129,900	129,900	1,010,344	1,010,344		0	1,140,244	Year to Date Budget	0 1,465 11,395
Percent			0.00		0.00	3.53	3.53	27.31	27.31		0.00	30.84		
Year to Date This Year	EXPENSES		0	TT.	0	130,741	130,741	1,010,344	1,010,344		0	1,141,085	Year to Date This Year	0 1,475 11,395
Percent	FIXED CHARGES SCHEDULE RENT, PROPERTY TAX, INSURANCE & CAPITAL EXPENSES	RENT	0.00 Total Rent	TAXES OTHER THAN INCOME, PAYROLL	0.00 Total Other Taxes	INSURANCE ON BLDG/CONTENTS 6.40 Insurance Expense	6.40 Total Insurance	INTEREST EXPENSE 58.98 Interest Expense - Bonds	58.98 Total Interest Expense	DEPRECIATION	0.00 Total Depreciation & Amortizatio	65.37 Total Rent, Tax, Ins, Capital Exp	SCH A THEFT A THO	Real Estal Insurance Interest E
Current Month Last Year	REN		0	ACTION	0	13,626	13,626	125,624	125,624		0	139,250	Current Month Last Year	0 1,557 14,357
Current Month Variance			0		0	(200)	(200)	0	0	and the second	0	(200)		
Current Month Budget			0	70.5	0	18,000	18,000	126,293	126,293		0	144,293	Current Month Budget	0 1,624 11,395
Percent			0.00		0.00	8.70	8.70	61.70	61.70		0.00	70.39		
Current Month This Year			0		0	17,800	17,800	126,293	126,293		0	144,093	Current Month This Year	0 1,606 11,395